



# DISCOUNT RETAILER STORE INVENTORIES TO MANAGE STOCK LEVELS

**Case Study:** Retail Store Inventory – Discount Retailer

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## Case Study: Retail Store Inventory – Discount Retailer

With **3,367 stores in Japan and over 5,000 stores worldwide**, a discount retailer required the support of RGIS. The discount retailer prides themselves on the **quality, variety, and uniqueness of the wide-ranging product line, which includes stationery, cosmetics and home goods.**

### REQUIREMENT

The discount retailer needed a solution to more **accurately manage the stock levels** against the expected product levels, so required RGIS to provide the following:

- **National coverage** to complete counts in all stores
- A total of **80 stores** to be counted
- All items **in store and in the back rooms** needed to be counted
- **Reporting** required in a format that could be checked against shipments and sales

### SOLUTION

The discount retailer partnered with RGIS to complete the **inventory accuracy project**, and RGIS provided the following:

- Scheduled a team of **12 experienced RGIS auditors** per store, for four to five hours
- All products were UPC (Universal Product Code) barcode scanned
- Enabled a tablet for the **customer to audit results**

### RESULTS

The discount retailer found by outsourcing the **inventory accuracy project** to RGIS, the following results were achieved:

- The average store count was **121,000 units**
- Completed the counts **twice a year for each store** to confirm accuracy of stock held
- The customer can now **validate the product levels expected**, based on recorded shipments and sales



By partnering with RGIS, the discount retailer had stores **accurately counted twice a year which validated the product levels expected** based on recorded shipments and sales



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Stock Count



National Coverage



Information Gathering



Accurate Reports



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